## **LENDER**5€€5<sup>™</sup> **Lender Summary**

Norcom Mortgage ("Norcom") Lender:

Market: Hartford

**Segment: 1-4 Family Conventional Purchase** 

**Category: All Applicant Incomes** 

| Lender<br>Scores                         | Summary Profile  | Average Scores                            |
|--|--|---|
| 6.90                                     | <ul> <li>Norcom ranks 33<sup>rd</sup> among the 62 ranked 2014<br/>LenderScores.com lenders in this analytical group.</li> </ul>   | 12.94                                     |
| Aggregate  1.62 5.28 Action Fair Lending | <ul> <li>This analytical group is comprised of 294 lenders reporting<br/>10,278 applications in 2014. Norcom received 303 (2.90%) of<br/>these applications ranking 9<sup>th</sup> based on volume.</li> </ul> | Aggregate  10.65 2.29 Action Fair Lending |

| Score  | Score Commentary   |
|--------|--|
| D      | <ul> <li>Norcom's 2014 D Score is 0.56 compared to an average D Score of 5.24. Norcom's Incomplete Rate and Withdrawn Rate, 0.33% and 14.85% respectively, are below and above, respectively, the comparable average for Ranked Lenders (3.94% and 10.86%, respectively) and all lenders (3.32% and 12.01%, respectfully). The average D Score reflects that 146 of the 294 lenders earned a top D Score of 10.00 due to negligible, if any, incomplete and/or withdrawn applications.</li> <li>Norcom is one of 37 Ranked Lenders that earned a 2014 Silver D Score ranking.</li> </ul> |
| A      | <ul> <li>Norcom's 2014 A Score is 1.06 compared to an average A Score of 5.41. Although Norcom's approved and denied rates are comparable to the average approved and denied rates for all lenders, the average A Score also reflects that 157 of the 294 lenders in this market had a denial rate of 0% and therefore a Top A Score.</li> <li>Norcom is one of 6 Ranked Lenders that earned a 2014 Silver A Score ranking.</li> </ul>   |
| E      | <ul> <li>Norcom's 2014 E Score is 4.05 compared to an average E Score of 1.44. Norcom's E Score indicates strong absolute and relative engagement with minority applicants.</li> <li>Norcom is one of 62 Ranked Lenders that earned a Gold E Score ranking.</li> </ul>   |
| C      | <ul> <li>Norcom's 2014 C Score is 1.23 compared to an average C Score of .85 indicating that Norcom's denial rate for minority applicants is lower than the denial rate for non-minority applicants. The market results indicate that the denial rate for minority applicants in this market is higher than the denial rate for non-minority applicants.</li> <li>Norcom is one of 28 Ranked Lenders that earned a Gold C Score ranking.</li> </ul>  |
| B 50.4 | Norcom's 2014 B Score for approved loans is slightly below the Score for all Ranked<br>Lenders (52.9) and all lenders (52.3) indicating normative lending activity.  |